













# Join The DIMO Tribe

As a leading Diversified Conglomerate, we create value responsibly by building partnerships that last generations, in our journey of fuelling the dreams and aspirations of the communities we serve. DIMO's robust portfolio spans 10 sectors, with sustainability and ethical practices at the heart of our organization. Our focus is on fostering resilient communities and businesses, ensuring that working at DIMO is enjoyable and rewarding.

DIMO Energy delivers comprehensive power and energy solutions across high voltage transmission, medium voltage distribution, power distribution board manufacturing, renewable energy, EV infrastructure, and industrial digitalization driving innovation locally and globally.

#### Job Title:

## **SALES MANAGER - LV SWITCHBOARDS**

#### **Job Role:**

The key responsibility of the job holder is to drive strategic sales initiatives and identify potential growth opportunities to maintain the market share and achieve set targets while fostering strong relationships with key clients.

## **Job Requirements:**

- Bachelor's degree in Buisness Management/Marketing
- · Qulification in CIM is prefered
- Minimum of 5 years experience in sales with at leats 2 years in a managerial position preferably in an electrical industry focusing on Low-voltage distribution boards
- Sound Business acumen
- Knowledge of Finance and Commerce would be an added advantage
- Ability to prioritize, multi-task and meet deadlines
- A team player with great relationship management
- · Outstanding communication and presentation skills

## Here's How You Can Apply:

Share your CV with us at careers@dimolanka.com within 7 days of this advertisement. Kindly state the post applied for in the subject line of the e-mail.

### DIMO is an equal opportunity employer.

Chief Human Resources Officer DIMO

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